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9 IN THE UNITED STATES DISTRICT COURT
 10 FOR THE EASTERN DISTRICT OF CALIFORNIA
 11 SACRAMENTO DIVISION

13 **STATE OF CALIFORNIA, ex rel. ROB**
 14 **BONTA, in his official capacity as Attorney**
 15 **General of the State of California,**

16 Plaintiff,

17 v.

18 **AZUMA CORPORATION; PHILLIP DEL**
 19 **ROSA, in his personal capacity and official**
 20 **capacity as Chairman of the Alturas Indian**
 21 **Rancheria; DAREN ROSE, in his personal**
 22 **capacity and official capacity as Vice-**
chairman of the Alturas Indian Rancheria;
and WENDY DEL ROSA, in her official
capacity as Secretary-Treasurer of the
Alturas Indian Rancheria,

23 Defendants.

2:23-cv-00743-KJM-DB

PLAINTIFF’S OPPOSITION TO
DEFENDANTS’ MOTION TO DISMISS

Date: October 13, 2023
 Time: 10:00 am
 Courtroom: 3, 15th Floor
 Judge: Hon. Kimberly J. Mueller
 Trial Date: N/A
 Action Filed: April 19, 2023

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INTRODUCTION

1 Faced with years of warnings from both the California and United States Departments of
2 Justice that their cigarette operations are unlawful, including a recent warning of criminality from
3 the federal Bureau of Alcohol, Tobacco, Firearms and Explosives (“ATF”), Defendants claim that
4 the law is not sufficiently clear to hold them liable for their unlawful conduct. Defendants’ claim
5 that the State has not “provide[d] clear direction through state law,” Defs.’ Mem. P. & A. Supp.
6 Mot. Dismiss (“Mot.”) 22, ECF No. 24-1, amounts to little more than complaining that the law is
7 not different than what it is. Defendants’ arguments are unavailing and their Motion to Dismiss,
8 ECF No. 24, should be denied.

LEGAL BACKGROUND

I. THE CALIFORNIA TAX AND LICENSING SCHEME

11 California has established a comprehensive statutory scheme of licensing and stamping
12 designed to ensure the collection of tax on all cigarettes sold to non-exempt consumers and to
13 prevent fraudulent transactions to flout such taxes. This scheme consists of the Cigarette and
14 Tobacco Products Licensing Act of 2003 (“Licensing Act”), Cal. Bus. & Prof. Code §§ 22970–
15 22991, and the Cigarette and Tobacco Products Tax Law (“Cigarette Tax Law”), Cal. Rev. &
16 Tax. Code §§ 30001–30483. At its center are licensed distributors, who are authorized to
17 purchase, receive, and possess cigarettes before State taxes are collected or stamps affixed. *See*
18 Cal. Rev. & Tax. Code § 30011 (defining “distributor” as one who “within the meaning of the
19 term ‘distribution’ as defined in this chapter, distributes” cigarettes); *id.* §§ 30008–30009
20 (defining “distribution” as the “sale,” “use,” or “consumption” of untaxed cigarettes, “other than
21 the sale of the cigarettes . . . or the keeping or retention thereof by a licensed distributor for the
22 purpose of sale.”); *id.* § 30005 (defining “untaxed cigarette” to mean “any cigarette which has not
23 yet been distributed in such a manner as to result in a tax liability under this part”); *id.* § 30103
24 (“The taxes imposed by this part shall not apply to the sale of cigarettes . . . by the manufacturer
25 to a licensed distributor.”).

27 “Since 1959 California has imposed an excise tax on the distribution of cigarettes.” *Cal.*
28 *State Bd. of Equalization v. Chemehuevi Indian Tribe*, 474 U.S. 9, 10 (1985) (per curiam). The

1 rate has increased over time, and now sits at \$2.87 per pack of 20 cigarettes. *See* Cal. Rev. & Tax.
2 Code §§ 30101, 30123(a), 30130.51(a), 30131.2(a). The tax attaches to the first taxable use, sale,
3 or consumption of cigarettes. *See id.* § 30008. Where the distributor of the cigarettes cannot be
4 taxed, the tax is “paid by the user or consumer,” *id.* § 30107, and it is collected by a distributor
5 “at the time of making the sale or accepting the order,” *id.* § 30108(a).

6 The tax is generally collected through the use of valued tax stamps, which are purchased by
7 a licensed distributor and affixed to the cigarette packages at or near the time of sale. *See id.*
8 § 30163. The scheme recognizes, however, that certain purchasers may not be taxable at the time
9 of sale. “In such instances, a ‘user or consumer,’ who is ‘obligated to pay the tax,’ owes the tax,
10 and the exempt distributor is responsible for collecting the tax from such purchasers and remitting
11 it to the state.” *Big Sandy Rancheria Enters. v. Bonta*, 1 F.4th 710, 715 (9th Cir. 2021). The
12 Supreme Court has considered the application of the California cigarette scheme to on-reservation
13 sales and concluded that it “evidences an intent to impose on the Tribe . . . a ‘pass on and collect’
14 requirement,” that “the legal incidence of California’s cigarette tax falls on the non-Indian
15 consumers of cigarettes purchased” on the reservation, and that the State “has the right to require
16 [the Tribe] to collect the tax on [the State’s] behalf.” *Chemehuevi*, 474 U.S. at 12; *see also Big*
17 *Sandy*, 1 F.4th at 731 (“Valid state taxes include the cigarette excise taxes that California seeks to
18 collect from customers who purchase cigarettes on reservations to which they do not belong.”).

19 To facilitate collection of these taxes, distributors have been required since 1967 to obtain
20 licenses and make regular reports to the California Department of Tax and Fee Administration
21 (“CDTFA”) regarding their transactions. *See* Cal. Rev. & Tax. Code §§ 30140, 30182; Cal. Bus.
22 & Prof. Code § 22975(a). Because not all cigarette distributions are taxable, the monthly
23 distributor tax reports include space to identify exempt distributions. *See* CDTFA, CDTFA-810-
24 CTE REV. 6 (8-21), Instructions for Preparing Cigarette Tax Schedules 7 (2021), [https://www](https://www.cdtfa.ca.gov/formspubs/cdtfa810cte.pdf)
25 [.cdtfa.ca.gov/formspubs/cdtfa810cte.pdf](https://www.cdtfa.ca.gov/formspubs/cdtfa810cte.pdf) (providing instructions for distributors to report “Stamp-
26 Unaffixed or Tax-Unpaid Product Returned to Seller or Destroyed,” “Sales Under the United
27 States Constitution Tax Exempt,” and “Distributions or Sales to the United States Military or
28 Government Tax Exempt”).

1 In 2003, finding that “[t]ax revenues have declined by hundreds of millions of dollars per
 2 year due, in part, to unlawful distributions and untaxed sales of cigarettes,” Cal. Bus. & Prof.
 3 Code § 22970.1(b), the Legislature expanded its licensure program to include all other persons in
 4 the distribution chain, reasoning “[t]he licensing of manufacturers, importers, wholesalers,
 5 distributors, and retailers will help stem the tide of untaxed distributions and illegal sales of
 6 cigarettes,” *id.* § 22970.1(d). Licensed entities are required to transact only with other licensed
 7 entities, *see, e.g., id.* § 22980.1(b)(1) (“[A] distributor or wholesaler shall not sell cigarettes or
 8 tobacco products to a retailer, wholesaler, distributor, or any other person who is not
 9 licensed . . .”), and all licensees are required to maintain copies of transaction records to
 10 facilitate auditing and collection of taxes owed, *see, e.g., id.* § 22974 (retailer purchase records);
 11 *id.* §§ 22978.1, 22978.4–.5 (distributor and wholesaler purchase, invoice, and sales records); *id.*
 12 §§ 22979.4–.6 (manufacturer and importer purchase, invoice, and sales records); *see also Big*
 13 *Sandy*, 1 F.4th at 715–16 (describing licensing, reporting, and recordkeeping regime).

14 **II. IMPLEMENTATION OF THE TOBACCO MASTER SETTLEMENT AGREEMENT**

15 In addition to the consumer-paid taxes collected on the distribution of cigarettes, the State
 16 also receives compensation from cigarette manufacturers. “It is the policy of the state that
 17 financial burdens imposed on the state by cigarette smoking be borne by tobacco product
 18 manufacturers rather than by the state to the extent that those manufacturers either determine to
 19 enter into a settlement with the state or are found culpable by the courts.” Cal. Health & Safety
 20 Code § 104555(d). As a result of the tobacco Master Settlement Agreement (“MSA”)¹, the State
 21 receives annual payments from signatory manufacturers to that Agreement, called “Participating
 22 Manufacturers,” in perpetuity. *See* MSA § IX(c). Other cigarette manufacturers that have not
 23 signed the MSA, called “Non-Participating Manufacturers,” do not make annual payments but are
 24 required to escrow monies against a potential future recovery by the State. *See* Cal. Health &
 25 Safety Code § 104557(a)(2).

26 ¹ In 1998, 52 states and territories entered into a “landmark agreement” with cigarette
 27 manufacturers called the tobacco Master Settlement Agreement (“MSA”). *Lorillard Tobacco Co.*
 28 *v. Reilly*, 533 U.S. 525, 533 (2001). The text of the MSA can be found at <https://oag.ca.gov/sites/all/files/agweb/pdfs/tobacco/1msa.pdf>.

1 Unlike the consumer-paid State excise tax, the legal incidence of these MSA payments and
2 fees are on the cigarette manufacturers. *See* Cal. Health & Safety Code § 104557(a). The
3 economic incidence, however, is still generally borne by consumers in the form of a higher retail
4 price. The two charges—MSA payments by Participating Manufacturers and escrow fees by Non-
5 Participating Manufacturers—are not identical and are calculated differently, although they are
6 roughly equal on a per-cigarette basis. Participating Manufacturers’ MSA payments are
7 determined nationally based on federal excise collections, *see* MSA §§ II(z), IX(c), regardless of
8 whether state excise tax later applies. Non-Participating Manufacturers’ escrow fees, in contrast,
9 are assessed at the state level, and do not attach to cigarettes beyond the reach of state taxation,
10 including exempted “cigarettes . . . sold by a Native American tribe to a member of that tribe on
11 that tribe’s land.” Cal. Health & Safety Code § 104556(j). To assist in the collection of MSA
12 escrow fees, licensed distributors identify distributions of Non-Participating Manufacturer
13 cigarettes in their monthly tax reporting. *See* CDTFA, CDTFA-810-CTE REV. 6 (8-21),
14 Instructions for Preparing Cigarette Tax Schedules 2 (2021), [https://www.cdtfa.ca.gov/formspubs](https://www.cdtfa.ca.gov/formspubs/cdtfa810cte.pdf)
15 [/cdtfa810cte.pdf](https://www.cdtfa.ca.gov/formspubs/cdtfa810cte.pdf). Because MSA payments and escrow fees are assessed against manufacturers
16 and collected months after the underlying distributions, distributors do not have a “pass on and
17 collect” obligation for MSA payments or escrow fees under State law. Manufacturers making the
18 payments would logically seek to recoup these amounts from their customers, but manufacturers
19 evading their payment obligations would not, allowing them to derive illicit cost advantages over
20 their compliant rivals.

21 The Complementary Statute—also called the Directory Statute—was enacted to close the
22 door to such scofflaw manufacturers. Under the Directory Statute, manufacturers are required to
23 provide assurances to the Attorney General’s office that they will meet their obligations under the
24 Escrow Statute, also called the Reserve Fund Statute. *See* Cal. Rev. & Tax. Code § 30165.1(b).
25 Manufacturers that provide such assurances are placed on the “Tobacco Directory” and their
26 cigarettes may be sold to consumers in the State. *Id.* § 30165.1(c).² A manufacturer’s failure to

27 ² The California Tobacco Directory, which lists certified manufacturer’s brands, can be
28 found at <https://oag.ca.gov/tobacco/directory>.

1 meet its obligations or provide adequate assurances that it will do so renders its cigarettes
2 contraband, unlawful for sale to consumers and forfeitable to the State under the same provisions
3 governing forfeiture of other illicit cigarettes, Cal. Rev. & Tax. Code § 30436(e), including
4 cigarettes unlawfully transported, *id.* § 30436(a), unstamped cigarettes not in the possession of a
5 licensed distributor, *id.* § 30436(b), or cigarettes intended for export made available for sale, *id.*
6 § 30436(d). The State has repeatedly advised Azuma that its cigarettes are “off-directory,” but
7 Azuma has refused to provide the required assurances to be placed on the directory. Escrowing no
8 monies for any of Azuma’s California sales, Azuma underprices its cigarettes, undermining the
9 MSA in precisely the manner the Legislature sought to avoid in enacting the Escrow Statute. *See*
10 Cal. Healthy & Safety Code § 104555(f).

11 **III. FEDERAL STATUTES EMPOWERING STATE ENFORCEMENT**

12 Cognizant of the difficulties of enforcing state cigarette regulations, Congress has passed a
13 number of laws aimed at aiding state enforcement, including the Prevent All Cigarette Trafficking
14 Act of 2009 (“PACT Act”), Pub. L. 111-154, 124 Stat. 1087 (codified at 15 U.S.C. §§ 375–378,
15 18 U.S.C. §§ 1716E, 2343), and the Contraband Cigarette Trafficking Act (“CCTA”), 18 U.S.C.
16 §§ 2341–2346, as well as including CCTA violations as predicate acts under the Civil Racketeer
17 Influenced and Corrupt Organization Act (“Civil RICO”), 18 U.S.C. §§ 1961–1968.

18 The PACT Act, among other things, expanded the cigarette reporting requirements of the
19 Jenkins Act, Pub. L. 81-363, 63 Stat. 884 (1949), enacted sixty years prior. It requires those
20 transporting cigarettes to make reports of certain shipments to the state tobacco tax administrator,
21 including all shipments into or out of Indian country. *See* 15 U.S.C. § 376(a) (requiring reports
22 for shipments made in “interstate commerce”); *id.* § 375(10)(A) (defining “interstate commerce”
23 to include commerce into and out of Indian country); *see generally* U.S. Gov’t Accountability
24 Office, GAO-11-313, *Illicit Tobacco: Various Schemes Are Used to Evade Taxes and Fees* 16
25 (2011) (identifying “[p]urchasing [of] cigarettes in Indian country for resale to nontribal
26 members” as a scheme for the avoidance of state and local taxes and MSA fees).

27 The PACT Act also federalizes state cigarette laws. It does this by regulating “delivery
28 sales,” which are defined as a sale of cigarettes to a “consumer” when the order is either made or

1 completed when the buyer and seller are not in the physical presence of each other. 15 U.S.C.
2 § 375(5). A “consumer” is defined as “any person that purchases cigarettes,” except that it does
3 not include “any person lawfully operating as a manufacturer, distributor, wholesaler, or retailer
4 of cigarettes.” *Id.* § 375(4). Sales to such “consumers” must “comply with . . . all State, local,
5 tribal, and other laws generally applicable to sales of cigarettes . . . as if the . . . sales occurred
6 entirely within the specific State and place.” *Id.* § 376a(a)(3). That is, either a cigarette distributor
7 sells only to those “lawfully operat[ing]” as a cigarette business, or it is subject to the PACT
8 Act’s regulation of delivery sellers. Either way, the distributor’s sales must comply with state
9 law—such compliance is required for the buyer to be “lawfully operat[ing]” and exempt from the
10 PACT Act’s regulation of delivery sellers, or such compliance is required by the PACT Act’s
11 regulation of delivery sellers. *See* Alexander Decl., ex. B, at 2, ECF No. 13-3 (“[T]he phrase
12 ‘lawfully operating’ includes compliance with State and Federal law as well as Tribal law.”).

13 The PACT Act also requires the U.S. Attorney General to maintain a list of non-compliant
14 sellers. 15 U.S.C. § 376a(e)(1). It directs the U.S. Attorney General to include in the list “any
15 noncomplying delivery sellers identified by any State, local, or tribal government.” *Id.*
16 § 376a(e)(1)(D); *see also id.* § 376a(e)(6) (detailing requirements for state nominations to the
17 non-compliant list). Listed entities are provided an opportunity to challenge their listing, and must
18 be removed if, after investigation, “the Attorney General of the United States determines that the
19 basis for including a delivery seller on the list is inaccurate, based on incomplete information, or
20 cannot be verified.” *Id.* § 376a(e)(1)(E). Once an entity is listed, the PACT Act prohibits anyone
21 from knowingly transporting cigarettes on the behalf of the listed entity. *See id.* § 376a(e)(2)(A).
22 Mirroring the “consumer” definition, deliveries may still be made to those “lawfully engaged in
23 the business of manufacturing, distributing, or selling cigarettes.” *Id.* § 376a(e)(2)(A)(ii).

24 The CCTA similarly federalizes state cigarette laws. Subject to several exceptions for those
25 who can lawfully possess untaxed cigarettes, it defines “contraband cigarettes” as “a quantity in
26 excess of 10,000 cigarettes, which bear no evidence of the payment of applicable State . . .
27 cigarette taxes in the State . . . where such cigarettes are found.” 18 U.S.C. § 2341(2). It then
28 makes it “unlawful for any person knowingly to ship, transport, receive, possess, sell, distribute,

1 or purchase [such] contraband cigarettes.” *Id.* § 2342(a); *see also id.* § 1961(1) (defining
2 “racketeering activity” to include “any act which is indictable” under the CCTA); *id.* § 2344(a)
3 (criminalizing violations of 18 U.S.C. § 2342(a)). As with the PACT Act, its exceptions are for
4 those operating within the lawful channels of cigarette distribution. *See id.* § 2341(2)(A)–(D).

5 State attorneys general have authority to enforce both the PACT Act and CCTA. Both acts
6 empower them to bring actions in United States district courts for injunctive relief to restrain
7 violations, as well as for civil penalties and money damages. 15 U.S.C. § 378(c)(1)(A); 18 U.S.C.
8 § 2346(b).

9 **FACTUAL BACKGROUND**

10 **I. THE PARTIES**

11 Defendant Azuma Corporation (“Azuma”) is a tribally chartered corporation wholly owned
12 by the Alturas Indian Rancheria (the “Tribe”), a federally recognized tribe of Achumawi Indians
13 located near Alturas, California, in Modoc County. Compl. ¶ 8. The Tribe directs the activities of
14 Azuma through the Tribe’s Business Committee, which is composed of three elected members
15 and holds virtually all of the Tribe’s decision-making powers. *Id.* ¶¶ 63–64.

16 Defendant Phillip Del Rosa is the Tribe’s Chairman, and Defendant Darren Rose is the
17 Tribe’s Vice-chairman. *Id.* ¶¶ 9–10. Holding two of the three seats of the Business Committee,
18 Rose and Phillip Del Rosa control the Business Committee and the authority “[t]o administer all
19 lands and assets and manage all economic affairs and enterprises of the [Tribe].” Compl. ¶ 64
20 (alterations in original) (quoting *Alturas Indian Reservation*, 54 I.B.I.A. 1, 4 (Aug. 5, 2011)). As
21 the driving forces behind Azuma’s unlawful cigarette activities, Rose and Phillip Del Rosa are
22 named in this suit in both their official and personal capacities.

23 Defendant Wendy Del Rosa is the third member of the Business Committee as the Tribe’s
24 Secretary–Treasurer (together with Rose and Phillip Del Rosa, “Individual Defendants”). *Id.* ¶ 11.
25 Wendy Del Rosa has been in a leadership dispute with the other two members of the Business
26 Committee, *see Alturas Indian Rancheria v. Berhardt*, No. 19-16885, 2023 WL 385176, at *1
27 (9th Cir. Jan. 25, 2023) (describing a conflict between a Wendy Del Rosa faction and “the Phillip
28 Del Rosa–Darren Rose . . . faction”), and is named in this suit only in her official capacity.

II. DEFENDANTS' UNLAWFUL CIGARETTE BUSINESS

Azuma holds a federal manufacturer's permit issued by the U.S. Tobacco Tax and Trade Bureau ("TTB"), Compl., ex. H, at 2, ECF No. 1-8, and manufactures cigarettes under the brands Tracker and Tucson, Compl. ¶ 47. It also previously imported cigarettes under the brands Heron and Sands into California from Seneca Manufacturing Company ("SMC"). Compl. ¶ 42 & ex. H, at 2. It distributes these cigarettes from its facility in Modoc County, California to retailers around the State. Compl. ¶ 48. However, Azuma and its customers do not abide by numerous state laws relating to the distribution of cigarettes in California. They do not hold state cigarette licenses, *id.* ¶ 59; they do not collect, pay, or remit state cigarette taxes when owed, *id.*; and the cigarettes they distribute—Tracker, Tucson, Heron, and Sands—are not found on the California Tobacco Directory, *see California Tobacco Directory*, CAL. DEP'T JUST., OFF. ATT'Y GEN., <https://oag.ca.gov/tobacco/directory> (last updated June 8, 2023), and are thus contraband statewide.

In 2018, the California Office of the Attorney General ("OAG") learned that Azuma was distributing (off-directory) Heron and Sands cigarettes, and sent an inquiry to both Azuma and SMC. In response, Azuma claimed in a letter dated September 14, 2018, that definitions sections of the Code of Federal Regulations and the U.S. Code rendered their cigarettes "not subject to state regulation or taxation." Compl., ex. H, at 2–3. Azuma also claimed it was not subject to PACT Act reporting requirements. *Id.* at 3. In response to Azuma's failure to make the required reports under the PACT Act and its customers' failure to abide by state cigarette regulations, California nominated Azuma to the ATF's PACT Act non-compliant list on December 19, 2018. Compl., ex. J, at 15–16, ECF No. 1-10; *see also* 15 U.S.C. § 376a(e)(1). After investigating California's claims, ATF placed Azuma on that list on April 10, 2019, and—aside from a brief two-month interruption toward the end of 2019, *see* Compl. ¶ 56—Azuma has remained on that list ever since. Compl. ¶¶ 55, 58.

Azuma has subsequently made some of the reports required by the PACT Act. *See id.* ¶ 54. However, Azuma and its customers continue to operate in violation of state law. Accordingly, California sent a warning letter to Azuma, care of Defendants Phillip Del Rosa and Darren Rose, dated October 26, 2022, alerting Azuma of its violations of law and demanding that it cease its

1 unlawful cigarette distributions and sales. Compl., ex. M, ECF No. 1-13. Azuma continued
2 operating as it had, and in a letter dated April 10, 2023, reiterated its legal arguments to ATF in a
3 failed attempt to be removed from the PACT Act non-compliant list. *See* Compl., ex. L, ECF
4 No. 1-12. That letter primarily argued that its customers are “lawfully operating as a
5 manufacturer, distributor, wholesaler, or retailer of cigarettes,” and thus not “consumers” under
6 the PACT Act. 15 U.S.C. § 375(4); *see also id.* § 376a(e)(2)(A)(ii) (exempting deliveries to
7 “person[s] lawfully engaged in the business of manufacturing, distributing, or selling cigarettes”
8 from the non-compliant list’s prohibitions).

9 **ARGUMENT**

10 Defendants’ activities are textbook PACT Act and CCTA violations, and Defendants admit
11 the essential allegations made against them in this suit. Flouting state tax law and the regulations
12 aimed at ensuring tax compliance, Defendants distribute contraband cigarettes throughout
13 California. Defendants also directly violate California’s Escrow and Directory Statutes by failing
14 to collect escrow or make assurances that Azuma will meet its escrow obligations. Defendants’
15 unregulated cigarettes are then sold overwhelmingly to California consumers for consumption
16 off-reservation.

17 Almost fifty years ago, the Supreme Court recognized that, because the “user or consumer”
18 is ultimately responsible for California’s cigarette taxes, Cal. Rev. & Tax. Code § 30107, “the
19 competitive advantage which the Indian seller doing business on tribal land enjoys over all other
20 cigarette retailers, within and without the reservation, is dependent on the extent to which the
21 non-Indian purchaser is willing to flout *his* legal obligation to pay the tax.” *Moe v. Confederated*
22 *Salish & Kootenai Tribes of Flathead Reservation*, 425 U.S. 463, 482 (1976); *see also*
23 *Washington v. Confederated Tribes of the Colville Indian Reservation*, 447 U.S. 134, 155 (1980)
24 (“What the smokeshops offer these customers, and what is not available elsewhere, is solely an
25 exemption from state taxation.”). Congressional action strengthening federal statutes aimed at
26 enforcing state law in the following decades only confirmed the federal policy recognized by the
27 Supreme Court that Indians cannot aid cigarette tax evasion by refusing to comply with “minimal
28 burden[s] designed to avoid the likelihood that in its absence non-Indians purchasing from the

1 tribal seller will avoid payment of a concededly lawful tax.” *Moe*, 425 U.S. at 483. Rising excise
2 tax rates and the imposition of fees associated with the tobacco MSA in the intervening years has
3 only broadened the illicit advantage between lawful and unlawful sales.

4 Avoidance of both taxes and MSA fees directly undermines their public health goals.
5 California cigarette taxes are expressly aimed at lowering youth smoking rates, *see, e.g.*, Cal. Sec.
6 of State, California General Election November 8, 2016, Official Voter Information Guide 52
7 (2016), <http://vig.cdn.sos.ca.gov/2016/general/en/pdf/complete-vig.pdf> (arguing in favor of
8 Proposition 56’s cigarette tax increase by noting “[i]ncreasing tobacco taxes reduces youth
9 smoking”), and MSA fees are expressly aimed at “the policy of the state that financial burdens
10 imposed on the state by cigarette smoking be borne by tobacco product manufacturers,” Cal.
11 Health & Safety Code § 104555(d). Defendants’ cigarettes’ price advantage accordingly deprives
12 the State of more than just revenues, but also of the ability to reduce smoking rates and hold
13 cigarette manufacturers responsible for cigarette health harms.

14 Defendants’ motion confirms that, despite decades of precedent demonstrating the essential
15 illegality of their operations, they continue to distribute tax- and fee-evaded cigarettes outside of
16 lawful distribution channels. Defendants’ only response to this action is to claim their business is
17 organized such that it avoids state enforcement by exploiting loopholes that either do not exist or
18 are based on long since rejected theories of Indian law. Defendants’ motion should be denied.

19 **I. STATE REGULATION AND TRIBAL SOVEREIGNTY**

20 **A. The relevant law is well-settled**

21 Nearly two hundred years ago, the Marshall Court took the view that state laws “have no
22 force” within a tribe’s boundaries. *Worcester v. Georgia*, 31 U.S. (6 Pet.) 515, 520 (1832).
23 However, “[l]ong ago the Court departed from Mr. Chief Justice Marshall’s view,” *White*
24 *Mountain Apache Tribe v. Bracker*, 448 U.S. 136, 141 (1980), and “the trend has been away from
25 the idea of inherent sovereignty as a bar to state jurisdiction,” *Colville*, 447 U.S. at 165 n.1
26 (Brennan, J., concurring in part and dissenting in part). The Court “ha[s] recognized that the
27 Indian tribes retain ‘attributes of sovereignty over both their members and their territory.’”
28 *Bracker*, 448 U.S. at 142 (quoting *United States v. Mazurie*, 419 U.S. 544, 557 (1975)). But it has

1 also “ma[d]e clear that the Indians’ right to make their own laws and be governed by them does
2 not exclude all state regulatory authority on the reservation.” *Nevada v. Hicks*, 533 U.S. 353, 361
3 (2001). “State sovereignty does not end at a reservation’s border,” *id.*, and tribal sovereignty does
4 not extend “beyond what is necessary to protect tribal self-government or to control internal
5 relations,” *Montana v. United States*, 450 U.S. 544, 564 (1981).

6 Congress’s plenary power to regulate tribal affairs under the Indian Commerce Clause, U.S.
7 Const. Art. 1, § 8, cl. 3, and “the ‘semi-independent position’ of Indian tribes have given rise to
8 two independent but related barriers to the assertion of state regulatory authority over tribal
9 reservations and members.” *Bracker*, 448 U.S. at 142. The first is preemption by federal law. *Id.*
10 The second is that state regulation “may unlawfully infringe ‘on the right of the reservation
11 Indians to make their own laws and be ruled by them.’” *Id.* (quoting *Williams v. Lee*, 358 U.S.
12 217, 220 (1959)). “Whether state regulation infringes on tribal sovereignty depends on *who* is
13 being regulated—Indians or non-Indians—and *where* the activity to be regulated takes place—on
14 or off a tribe’s reservation.” *Big Sandy*, 710 F.4th at 725; *see also Wagon v. Prairie Band of*
15 *Potawatomi Nation*, 546 U.S. 95, 101 (2005) (“[U]nder our Indian tax immunity cases, the ‘who’
16 and the ‘where’ of the challenged tax have significant consequences.”).

17 “When on-reservation conduct involving only Indians is at issue, state law is generally
18 inapplicable,” *Bracker*, 448 U.S. at 144, up to and including a “categorical bar” against levying
19 state taxes on tribes or member Indians for activities on their own reservation, *Okla. Tax Comm’n*
20 *v. Chickasaw Nation*, 515 U.S. 450, 459 (1995). Following the *Chickasaw* approach, the
21 exclusions from state law are deep but narrow, resting on the union between tribe, its members,
22 and their reservation. Importantly, given Azuma’s acknowledged business dealings with other
23 tribes, the Supreme Court has recognized that Indians who are nonmembers of a governing tribe
24 “stand on the same footing as non-Indians.” *Colville*, 447 U.S. at 161. And so, the “on-reservation
25 conduct involving only Indians” that forces the State out of a transaction includes only conduct of
26 member Indians on the reservation *they are a member of* and not any other Indian or tribe who
27 happens to come to town. *See Big Sandy*, 710 F.4th at 726 (“Absent evidence that such nonmembers
28 ‘have a say in tribal affairs or significantly share in tribal disbursements,’ ‘the State’s interest in

1 taxing these purchasers outweighs any tribal interest that may exist in preventing the State from
2 imposing its taxes.” (quoting *Colville*, 447 U.S. at 161)).

3 Alternately, when “Indians [are] going beyond reservation boundaries,” they are “subject to
4 nondiscriminatory state law otherwise applicable to all citizens of the State.” *Mescalero Apache*
5 *Tribe v. Jones*, 411 U.S. 145, 148–49 (1973). Under the *Mescalero* approach, state power to
6 enforce its laws outside of Indian country is broad, up to and including the power to seize
7 contraband outside Indian lands even if in transit to tribal smoke shops. *See Colville*, 447 U.S. at
8 161–62 (approving seizure of cigarettes en route to tribal smoke shops that “refused to fulfill
9 collection and remittance obligations which the State has validly imposed”); *Dep’t of Taxation &*
10 *Fin. v. Milhelm Attea & Bros.*, 512 U.S. 61, 78 (1994) (approving state regulation of wholesalers
11 selling cigarettes into Indian land). Applying *Mescalero*, the Ninth Circuit specifically held that
12 “the Directory Statute and California’s licensing, recordkeeping, and reporting requirements” are
13 properly applied to “intertribal wholesale cigarette sales.” *Big Sandy*, 1 F.4th at 728.

14 Lastly, where “a State asserts authority over the conduct of non-Indians engaging in activity
15 on the reservation,” relevant state, federal, and tribal interests are balanced. *Bracker*, 448 U.S. at
16 144–45. And as above, because “nonmembers are not constituents of the governing tribe,”
17 nonmember Indians “stand on the same footing as non-Indians” in this analysis. *Colville*, 447
18 U.S. at 161; *see also Big Sandy*, 1 F.4th at 726 (quoting *Colville*, 447 U.S. at 161). Balancing
19 these interests, the Supreme Court made clear almost 50 years ago in *Moe* that state cigarette
20 taxes imposed on non-Indians are valid in Indian country. 425 U.S. at 483. Nine years later, the
21 Supreme Court specifically found that California’s cigarette taxes are validly imposed on non-
22 Indian purchasers in Indian country. *Chemehuevi*, 474 U.S. at 11–12.

23 **B. Defendants are in clear violation of state law**

24 The application of California’s licensing, and directory laws to tribe-to-tribe cigarette
25 distributions is well-settled. As explained above, Defendants, traveling off of the Alturas Indian
26 Rancheria, are properly subject to California cigarette regulations, regardless of whether their
27 ultimate customers are Indians, or on Indian land, or not. *See Big Sandy*, 1 F.4th at 729 (“We . . .
28 treat[] tribe-to-tribe sales made outside the tribal enterprise’s reservation as ‘off reservation’

1 activity subject to non-discriminatory state laws of general application.”). The Ninth Circuit has
2 expressly held that California’s Licensing Act and Directory Statute applies to tribe-to-tribe sales
3 such as those made by Defendants, *see id.* 730–31, and Defendants provide no reason why
4 California’s Cigarette Tax Law would not also apply.

5 Instead, Defendants apply precisely the reasoning rejected in *Big Sandy*. They focus only
6 on their conduct on the Alturas Indian Rancheria and their customers’ land to argue in favor of
7 so-called *Bracker* balancing. *See* Mot. 18–21. Despite admitting they distribute cigarettes
8 throughout California, however, they ignore the portions of their deliveries that take place entirely
9 off of Indian land in favor of an already-rejected theory of “tribe-to-tribe” immunity. *Big Sandy*,
10 1 F.4th at 729 (“[Plaintiff] does not remain ‘on reservation’ for purposes of the tribal-sovereignty
11 analysis by selling cigarettes on *other tribes*’ reservations.”). Regardless of whether any particular
12 transaction is taxable or generates an escrow obligation, *see* Mot. 21–22, Azuma must comply
13 with state cigarette regulations when traveling off of the Rancheria, *see Big Sandy*, 1 F.4th at 730.
14 Notably, California cigarette taxes apply to the first “sale,” “use,” or “consumption” of untaxed
15 cigarettes or tobacco products, and “use” is broadly defined as “the exercise of any right or power
16 over cigarettes . . . incident to the ownership thereof.” Cal. Rev. & Tax. Code §§ 30008–30009.
17 The only relevant exemptions are for “the sale of the cigarettes . . . or the keeping or retention
18 thereof by a *licensed* distributor for the purpose of sale,” *id.* § 30009 (emphasis added), and for
19 “the sale of cigarettes . . . by the manufacturer to a *licensed* distributor,” *id.* § 30103 (emphasis
20 added). Defendants freely admit that neither they nor their customers hold California distributor
21 licenses. *See* Mot. 7–8.

22 Defendants argue that “*Big Sandy* [does not] place the alleged state-law violations by
23 Azuma ‘beyond debate.’” Mot. 21. This is because, Defendants claim, the Ninth Circuit in *Big*
24 *Sandy* “express[ed] no opinion as to whether . . . California may . . . impose any excise taxes
25 on . . . intertribal transactions,” 1 F.4th at 724 n.8,” thus “le[aving] open not only the tax question
26 itself, but also the related question of determining which cigarettes, if any, would be subject to the
27 MSA escrow requirement and the Directory statute which enforces it,” Mot. 21. Defendants, do
28 not however, identify any legal theory that would place “the tax question” or the attendant escrow

1 fees *in* debate in the first instance, or otherwise. Moreover, *Big Sandy* did address the Directory
2 Statute, finding it was properly applied, like all non-discriminatory laws, to off-reservation
3 activities regardless of whether any particular transaction generated escrow fees. 1 F.4th at 728.

4 More importantly, the court in *Big Sandy* merely applied long-standing Supreme Court
5 precedent to reach its conclusions. The arguments Defendants raise here are the same rejected in
6 *Big Sandy*, which even then were an “attempt to retread old ground.” *Big Sandy Rancheria*
7 *Enters. v. Becerra*, 395 F. Supp. 3d 1314, 1334 (E.D. Cal. 2019). Raising them again four years
8 later does not transform these long-settled areas of law into “open legal questions.” Mot. 18.

9 **II. SOVEREIGN IMMUNITY DOES NOT BAR THIS SUIT**

10 Defendants claim that Azuma possesses sovereign immunity as an “arm” of the Tribe, *see*
11 Mot. 10–14, and that various immunities emanating from Alturas’s sovereign immunity preclude
12 the federal law causes of action leveled against them, *see* Mot. 14–23. Azuma, however, has not
13 established that it properly enjoys Alturas’s sovereign immunity. Moreover, Individual
14 Defendants are also properly subject to suit. *Ex parte Young* permits injunctive relief against
15 Individual Defendants in their official capacity to prevent their ongoing federal law violations,
16 and Rose and Phillip Del Rosa are personally liable for their violations of state and federal law.

17 **A. Azuma’s alleged sovereign immunity**

18 As an Indian tribe, the Alturas Indian Rancheria enjoys sovereign immunity unless
19 abrogated by Congress. *See Michigan v. Bay Mills Indian Cmty.*, 572 U.S. 782, 788–89 (outlining
20 the contours of tribal sovereign immunity); Indian Entities Recognized by and Eligible to Receive
21 Services from the United States Bureau of Indian Affairs, 88 Fed. Reg. 54,654, 54,654 (Aug. 11,
22 2023) (listing the Alturas Indian Rancheria). Its sovereign immunity may also extend to “arms of
23 the tribe acting on behalf of the tribe.” *White v. Univ. of Cal.*, 765 F.3d 1010, 1025 (9th Cir.
24 2014). Determination of whether any given entity is an “arm of the tribe” is a multi-factor, fact-
25 driven exercise. *See id.* (“In determining whether an entity is entitled to sovereign immunity as an
26 ‘arm of the tribe,’ we examine several factors . . .”).

27 Defendants provide evidence showing that Azuma was created with the intention of
28 granting it the Tribe’s sovereign immunity, Mot. 11–13, but fails to provide evidence relevant to

1 the core of the State’s allegations—“the financial relationship between the tribe and the entities.”
2 *White*, 765 F.3d at 1025. The Complaint alleges Defendants “unlawfully converted Azuma into a
3 distributor of contraband cigarettes throughout California,” Compl. ¶ 48, and that Rose and
4 Phillip Del Rosa “us[e] th[at] enterprise to accomplish the uniform purpose of profiting from the
5 repeated and ongoing sale of contraband cigarettes in California,” *id.* ¶ 86. In response,
6 Defendants make conclusory statements that the Tribe uses Azuma’s profits “to fund vital
7 government services to its members.” Mot. 13. But the evidence Defendants cite in support
8 merely states that Azuma’s profits are used in the way any business profits are used—to pay
9 employees and reinvest in the business. Del Rosa Decl. ¶ 8, ECF No. 23-2. Defendants identify
10 no services for Alturas members funded by Azuma’s profits, and the only individuals identified as
11 beneficiaries of Azuma’s profits are almost entirely non-members: Alturas’s businesses employ
12 “approximately 45 persons,” *id.*, while the Tribe itself has fewer than ten members, Compl. ¶ 25.
13 The lack of evidence surrounding the financial relationship between Azuma and the Tribe is all
14 the more striking given the Tribe’s leadership dispute, *see Bernhardt*, 2023 WL 385176, at *1
15 (describing a conflict between a Wendy Del Rosa faction and “the Phillip Del Rosa–Darren
16 Rose . . . faction”), which was itself at least partially spurred by disagreement over legality of the
17 very business challenged here, Compl. ¶ 62. Absent evidence showing where its unlawful profits
18 go or who benefits from those unlawful profits, Azuma has not met its burden in claiming
19 sovereign immunity. *Cf. People v. Miami Nation Enters.*, 2 Cal. 5th 222, 253–54 (2016)
20 (“Although [defendants] have asserted that their profits go to support tribal operations and
21 programs, they conspicuously omit any mention of how much revenue actually reaches each
22 tribe’s coffers or how that income was allocated among . . . tribal programs . . .”).

23 Defendants’ motion should be denied to the extent it rests on Azuma’s alleged sovereign
24 immunity.³ That is, Defendants’ motion to dismiss for lack of jurisdiction should be denied as to
25 Azuma, *see* Mot. 11–14, as well as to Individual Defendants in their official capacity, *see* Mot.
26 14–16, and to Rose and Phillip Del Rosa in their individual capacities, *see* Mot. 16–18.

27 ³ Alternatively, the Court may order limited discovery for Azuma’s claimed immunity.
28 *See Boschetto v. Hansing*, 539 F.3d 1011, 1020 (9th Cir. 2008) (“[Jurisdictional d]iscovery may
be appropriately granted . . . where a more satisfactory showing of the facts is necessary.”).

1 **B. *Ex parte Young* permits Plaintiff’s claims against Individual Defendants**

2 Even assuming Azuma enjoys sovereign immunity, Rose and Phillip Del Rosa are properly
3 subject to suit in their official capacities. “Under the doctrine of *Ex Parte Young*, immunity does
4 not extend to officials acting pursuant to an allegedly unconstitutional statute.” *Burlington N. &*
5 *Santa Fe Ry. Co. v. Vaughn*, 509 F.3d 1085, 1092 (9th Cir. 2007). “This doctrine has been
6 extended to tribal officials sued in their official capacity such that tribal sovereign immunity does
7 not bar a suit for prospective relief against tribal officers allegedly acting in violation of federal
8 law.” *Id.* (cleaned up); *see also Bay Mills*, 572 U.S. at 796 (“[A]nalogizing to *Ex parte Young*,
9 tribal immunity does not bar . . . suit for injunctive relief against *individuals*, including tribal
10 officers, responsible for unlawful conduct.” (citation omitted)). Thus, tribal sovereign immunity
11 does not apply to tribal officers so long as the plaintiff has “alleged an ongoing violation of
12 federal law and seeks prospective relief.” *Vaughn*, 509 F.3d at 1092 (emphasis removed).

13 Both of those conditions are easily satisfied here for the claims against Individual
14 Defendants in their official capacities. Azuma’s cigarette enterprise consists almost exclusively of
15 ongoing violations of federal law. Each month, the Defendants make multiple cigarette shipments
16 to unlawfully operating cigarette business throughout California. *See* Compl. ¶ 61. These
17 cigarettes are contraband under the CCTA as they “bear no evidence of the payment of applicable
18 State . . . cigarette taxes,” 18 U.S.C. § 2341(2), and violate the PACT Act both as “delivery sales”
19 that comply with none of the requirements for such sales, 15 U.S.C. § 376a(a)–(d), and for being
20 made on behalf of an entity on listed on the PACT Act non-compliant list, *id.* § 376a(e)(2).
21 Absent injunctive relief, these shipments made in violation of both the PACT Act and CCTA will
22 continue unabated. Similarly, this action seeks only prospective relief against Individual
23 Defendants in their official capacities. It seeks to restrain only future violations of the PACT Act
24 and CCTA and does not seek any monetary or backward-looking relief against Individual
25 Defendants in their official capacities.

26 In response, Defendants claim that the PACT Act’s and CCTA’s disclaimers of abrogating
27 sovereign immunity limit the availability of *Ex parte Young* suits. Mot. 14–15. This argument
28 misconstrues the relevant doctrine. When acting contrary to federal law, officials are “stripped of

1 [their] official or representative character and [are] subjected in [their] person to the consequences
2 of [their] individual conduct.” *Ex parte Young*, 209 U.S. 123, 160 (1908); *see also Agua Caliente*
3 *Band of Cahuilla Indians v. Hardin*, 223 F.3d 1041, 1045 (9th Cir. 2000) (“The *Young* doctrine is
4 premised on the fiction that such a suit is not an action against a ‘State’ and is therefore not
5 subject to the sovereign immunity bar.”). By acting contrary to federal law—here, contrary to the
6 PACT Act and CCTA—Defendants are “stripped of [their] official or representative character”
7 and enjoy no immunity in the first instance. *Ex parte Young*, 209 U.S. at 160.

8 The existence of federal enforcement mechanisms, Mot. 15, is no bar, either. Defendants
9 cite *Seminole Tribe v. Florida*, 517 U.S. 44 (1996), in support, but that case stands for the
10 proposition that *Ex parte Young* is unavailable when Congress implements an “intricate”
11 alternative remedial scheme, *id.* at 74–75. With regard to the PACT Act, its single sentence
12 giving the State the option to rely on federal enforcement, 15 U.S.C. § 378(c)(2), “does not
13 approach the standard of comprehensiveness required under *Seminole Tribe*.” *Rosie D. ex rel.*
14 *John D. v. Swift*, 310 F.3d 230, 236 (1st Cir. 2002) (explaining that the analysis turns on the
15 “statutory detail and intricacy” of the law in question); *cf.* 25 U.S.C. § 2710(d)(7) (IGRA
16 remedial scheme addressed in *Seminole Tribe*). Defendants’ argument is even weaker with
17 respect to the CCTA, which merely gives concurrent enforcement to the federal government. *See*
18 18 U.S.C. § 2346(a) (“The Attorney General . . . shall enforce the provisions of this chapter.”).

19 **III. PLAINTIFF STATES A VALID CCTA CLAIM**

20 The CCTA makes it unlawful for “any person knowingly to ship, transport, receive,
21 possess, sell, distribute, or purchase contraband cigarettes.” 18 U.S.C. § 2342(a). The term
22 “contraband cigarettes” is defined to “a quantity in excess of 10,000 cigarettes, which bear no
23 evidence of the payment of applicable State or local cigarette taxes in the State or locality where
24 such cigarettes are found,” and which are in the possession of a person not authorized by statute
25 to possess such cigarettes. *Id.* § 2341(2). Defendants—themselves unlicensed—distribute millions
26 of unstamped cigarettes throughout California to other unlicensed entities. Plaintiff has
27 accordingly stated a claim for relief under the CCTA and Defendants’ motion should be denied as
28 to Plaintiff’s second claim for relief.

1 **A. Defendants’ cigarettes become contraband because they are not merely “in**
2 **possession” of Azuma**

3 Defendants attempt to escape liability under the CCTA by arguing they are among those
4 authorized to possess unstamped cigarettes. Specifically, they argue Azuma’s TTB permit renders
5 their cigarettes not “contraband” under the CCTA. Mot. 23 (citing 18 U.S.C. § 2341(2)(A)).
6 However, the CCTA makes it unlawful not just to “possess” contraband cigarettes, but also “to
7 ship, transport, receive, . . . sell, distribute, or purchase” them. 18 U.S.C. § 2342(a). While
8 Azuma’s unstamped cigarettes may not be contraband when Azuma manufactures them or holds
9 them in federal bond, they become contraband when Defendants distribute them throughout the
10 State, i.e., when Azuma no longer possesses them, but ships, transports, sells, or distributes them.

11 Consider, for example, how the Southern District of New York responded to a defendant
12 invoking the analogous exception for “a common or contract carrier,” *id.* § 2341(2)(B), when
13 neither the carrier’s source nor the carrier’s recipients were exempt under § 2341, *City of New*
14 *York v. Gordon*, 1 F. Supp. 3d 94, 106 (S.D.N.Y. 2013). “Thus,” the court explained, “the
15 cigarettes at issue were plainly contraband when in the possession of [the seller] and became
16 contraband again when in the possession of the consumer.” *Id.* Accordingly, “[i]t follow[ed] that
17 [the carrier] ‘receive[d]’ contraband cigarettes from [the seller] and ‘distribute[d]’ contraband
18 cigarettes to the consumers.” *Id.* (fourth and sixth alterations in original). The court concluded
19 that “[t]he fact that the cigarettes were non-contraband while in its possession does not immunize
20 [the carrier] from these prohibitions.” *Id.*

21 The same analysis applies here. Even accepting Defendants’ position that Azuma’s
22 cigarettes may not be contraband when in Azuma’s possession, Defendants still violate the CCTA
23 when they “ship, transport, . . . sell, [or] distribute,” 18 U.S.C. § 2342(a), those cigarettes to those
24 not exempt under § 2341. As explained in a Senate Report, the CCTA’s exemptions were for the
25 purpose of allowing “those persons who are legally entitled to possess cigarettes upon which state
26 cigarette taxes have not been paid” to continue to possess them. S. Rep. 95-962, at 6 (1978),
27 *reprinted in* 1978 U.S.C.C.A.N. 5518, 5521. Defendants’ reading of the statute would do the
28 opposite, allowing manufacturers to distribute unstamped cigarettes with impunity to those *not*

1 legally entitled to possess them. It is unlawful for Azuma to distribute unstamped cigarettes by
2 virtue of its unlicensed status, *see pp. 12–14, supra*, and the CCTA does not immunize such
3 conduct, *see Alexander Decl., ex. B*, at 8 (“Azuma’s sales of more than 10,000 unstamped,
4 untaxed cigarettes to the Tribal Retailers violate the CCTA as said sales constitute ‘dispositions’
5 to non-exempted persons . . .”). Azuma’s cigarettes become contraband when transferred to their
6 customers, and Defendants are properly held liable for “ship[ping], transport[ing], . . . sell[ing],
7 [and] distribut[ing]” them. 18 U.S.C. § 2342(a).

8 **B. Defendants are proper subjects of state CCTA enforcement because they**
9 **are not the Tribe and distribute cigarettes outside Indian country**

10 Defendants also point to the CCTA’s exemption to state enforcement that prohibits actions
11 against “an Indian tribe or an Indians in Indian country,” in an attempt to avoid the CCTA claims
12 against them *See Mot. 15* (citing 18 U.S.C. § 2346(b)(1)). Defendants, however, provide no
13 support for their claim that the “Indian tribe” exemption applies to arms of the tribe. Additionally,
14 Plaintiff’s CCTA claims are not premised on any actions taken on the Alturas Indian Rancheria,
15 but rather on Defendants’ activities outside of the Rancheria.

16 First, Azuma, even if an arm of the Tribe, is not itself the Tribe. Congress has repeatedly
17 made clear that tribal governments and tribal corporations are purposefully separate and distinct
18 entities. *See, e.g., 25 U.S.C. § 5117(e)(1)* (defining “tribal organization” to include “the
19 recognized governing body of any Indian tribe” or “any legally established organization of
20 Indians which is controlled, sanctioned, or chartered by a governing body”). And, like here, those
21 differences are often jurisdiction-determinative. *See, e.g., Am. Vantage Cos. v. Table Mountain*
22 *Rancheria*, 292 F.3d 1091, 1094 n.1 (9th Cir. 2002) (explaining that, contrary to a tribe, a tribal
23 corporation is a citizen of the state in which it resides for diversity purposes); *Big Sandy*, 1 F.4th
24 at 722–23 (holding that a tribal corporation is not entitled to a jurisdictional grant made to “Indian
25 tribe[s] or bands”); *cf. Ho–Chunk, Inc. v. Sessions*, 253 F. Supp. 3d 303, 311 (D.D.C. 2017)
26 (“Congress knew precisely how to exempt governmental agencies and instrumentalities from the
27 reach of the CCTA, but chose *not* do so with respect to tribal agencies and instrumentalities.”).

28 ///

1 Second, the CCTA’s “Indian in Indian country” exemption does not apply to any Defendant
2 because Plaintiff brings this suit for CCTA violations that have taken place outside of their Indian
3 country. Defendants admit that they leave their reservation to make their sales of untaxed,
4 unstamped cigarettes. *See* Mot. 8. That removes them from the ambit of the CCTA’s exemption,
5 and they are accordingly properly subject to suit.

6 As the legislative history makes clear, the CCTA intended merely to preserve Indians’ right
7 to sell cigarettes tax-free to tribal members. When Congress amended the CCTA to empower
8 States to enforce the Act, some members feared the amendments might “reverse[]” established
9 “Federal Indian policy” in the area. 151 Cong. Rec. H6284 (daily ed. July 21, 2005) (statement of
10 Rep. Coble, the House sponsor). In response to that concern, the CCTA’s drafters inserted the
11 provision at issue here, barring civil enforcement by States “against an Indian tribe or an Indian in
12 Indian country.” 18 U.S.C. § 2346(b)(1). This “modification” addressed “question[s] of tribal
13 sovereignty,” 151 Cong. Rec. H6284 (statement of Rep. Sensenbrenner), by ensuring that the
14 amendment would have “no impact on tribal sovereignty,” *id.* (statement of Rep. Cantor). Absent
15 the “Indian in Indian country” exemption, private Indian businesses—themselves lacking
16 sovereign immunity, *United States v. James*, 980 F.2d 1314, 1319 (9th Cir. 1992)—could have
17 been subject to CCTA enforcement by possessing untaxed cigarettes for otherwise lawful tax-free
18 sales to members. A contrary reading, prohibiting enforcement for contraband cigarettes
19 distributed wherever so long as they originate from Indian country and are sent by an Indian
20 would not simply have “no impact on tribal sovereignty,” but instead immunize broad swaths of
21 clearly unlawful conduct from state enforcement.⁴

22 ⁴ Only one case has addressed the scope of the “Indian in Indian country” exemption, but
23 it should have little bearing on the instant one. *See New York v. Mountain Tobacco Co. (Mountain*
24 *Tobacco II)*, 942 F.3d 536 (2d Cir. 2019). That case addressed whether a tribal member-owned
25 corporation was considered an “Indian” for purposes of that exception, and concluded that it was.
26 *Id.* at 548. The Second Circuit did not address the claim that the defendant, even if an Indian, was
27 not subject to the exemption due to its off-Indian country activities, but the district court did. It
28 concluded that because the defendant corporation “is undisputedly located on the Yakama Indian
reservation,” it was entitled to the exemption. *New York v. Mountain Tobacco Co. (Mountain*
Tobacco I), No. 12-CV-6276(JS)(SIL), 2016 WL 3962992, at *7 (E.D.N.Y. July 21, 2016); *see*
also Mountain Tobacco II, 942 F.3d at 548 (noting defendant is “located on the Yakama
reservation”). For the reasons above, that conclusion is wrong. *See Wagnon*, 546 U.S. at 101
 (“[U]nder our Indian tax immunity cases, the ‘who’ and the ‘where’ of the challenged tax have

1 **C. Stating a valid claim under the CCTA, the Complaint also states a valid**
 2 **claim under Civil RICO**

3 Civil RICO defines “racketeering activity” as any act that is indictable under any one of a
 4 long list of crimes. 18 U.S.C. § 1961(1). That list includes violations of the CCTA. *Id.*
 5 Defendants’ only argument in favor of dismissal of Plaintiff’s Civil RICO claim is that Azuma’s
 6 TTB permit immunizes their conduct under the CCTA. *See* Mot. 23. As explained above,
 7 Defendants are incorrect. Providing no other theory of dismissal, Plaintiff’s motion should be
 8 denied as to Plaintiff’s Civil RICO claim.⁵

9 Additionally, Defendants’ arguments claiming various exemptions to direct state
 10 enforcement of the CCTA, *see* Mot. 15, have no impact on the State’s authority to bring a Civil
 11 RICO claim. This is because Defendants remain indictable under the CCTA. *See Gordon*, 1 F.
 12 Supp. 3d at 112 (“[I]mmunity from a *civil* suit under the Act does not render [the defendant]
 13 immune from indictment and criminal prosecution under the Act.”). Civil RICO provides a civil
 14 cause of action for those harmed by certain criminal acts, including violations of the CCTA. *See*
 15 *id.* Limitations of direct enforcement of CCTA violations have no impact on the ability to bring
 16 racketeering claims based on the same acts. *Cf. United States v. Fiander*, 547 F.3d 1036, 1042
 17 (9th Cir. 2008) (“[A]lthough [the defendant] may not be prosecuted for a substantive violation of
 18 the CCTA . . . , he may be prosecuted for a RICO conspiracy in which the racketeering activity is
 19 contraband cigarette trafficking.”).

20 _____ significant consequences.”). Moreover, that holding creates absurdities when applied to natural
 21 persons, and “interpretations of a statute which would produce absurd results are to be avoided if
 22 alternative interpretations consistent with the legislative purpose are available.” *Griffin v. Oceanic*
 23 *Contractors, Inc.*, 458 U.S. 564, 575 (1982). While a corporation can be said to be located in
 24 Indian country, applying domicile rules to individuals would make immunity turn on whether
 25 defendant lays their head to rest at night on-reservation or off. The exemption must instead turn
 on the location of the challenged activity. *See United States v. Singh*, 979 F.3d 697, 726 (9th Cir.
 2020) (“In construing provisions . . . in which a general statement of policy is qualified by an
 exception, we usually read the exception narrowly in order to preserve the primary operation of
 the provision.” (ellipsis in original) (quoting *Comm’r v. Clark*, 489 U.S. 726, 739 (1989))).

26 ⁵ Plaintiff’s Civil RICO claim is premised on *Gordon*’s reading of the CCTA. In the event
 27 the Court disagrees with the *Gordon* Court, Plaintiff asks for leave to amend the Complaint to
 28 include a claim under 18 U.S.C. § 1962(d)—conspiracy. Azuma’s cigarettes are undoubtedly
 contraband when in the possession of its customers, and by distributing those cigarettes,
 Defendants Rose and Phillip Del Rosa necessarily agreed to do so.

1 **IV. DEFENDANTS ROSE AND DEL ROSA ARE PERSONALLY LIABLE**

2 **A. Qualified immunity generally**

3 Qualified immunity⁶ protects government officials from civil liability where “their conduct
4 does not violate clearly established statutory or constitutional rights of which a reasonable person
5 would have known.” *Pearson v. Callahan*, 555 U.S. 223, 231 (2009). “Qualified immunity
6 balances two important interests—the need to hold public officials accountable when they
7 exercise power irresponsibly and the need to shield officials from harassment, distraction, and
8 liability when they perform their duties reasonably.” *Id.* But “[w]here an official could be
9 expected to know that certain conduct would violate statutory or constitutional rights, he should
10 be made to hesitate; and a person who suffers injury caused by such conduct may have a cause of
11 action.” *Harlow v. Fitzgerald*, 457 U.S. 800, 819 (1982). That is because qualified immunity does
12 not protect “those who knowingly violate the law.” *Malley v. Briggs*, 475 U.S. 335, 341 (1986);
13 *see also Okla. Tax Comm’n v. Citizen Band of Potawatomi Indian Tribe of Okla.*, 498 U.S. 505,
14 514 (1991) (“We have never held that individual agents or officers of a tribe are not liable for
15 damages in actions brought by the State.”).

16 Qualified immunity is analyzed under a two-prong inquiry: (1) whether the alleged facts
17 violate the law, and (2) if so, whether the constitutional or statutory right at issue was clearly
18 established at the time of the violation.⁷ *Saucier v. Katz*, 533 U.S. 194, 201 (2001). Courts have
19 discretion to decide which of the two prongs to analyze first. *Pearson*, 555 U.S. at 236.
20 “[W]hether an official protected by qualified immunity may be held personally liable for an
21 allegedly unlawful official action generally turns on the ‘objective legal reasonableness’ of the
22 action, assessed in light of the legal rules that were ‘clearly established’ at the time it was taken.”
23 *Messerschmidt v. Millender*, 565 U.S. 535, 546 (2012) (alteration in original) (quoting *Anderson*

24 ⁶ Defendants’ motion also mentions tribal absolute immunity, but does not claim it applies
25 to any of Plaintiff’s claims. *See Mot.* 16.

26 ⁷ As an initial matter, it is unclear whether qualified immunity applies to state statutory
27 enforcement actions in the first instance. The cases Defendants cite all address violations of
28 constitutional or statutory *rights*, *see Mot.* 17, but Defendants identify no allegations of rights
violations in the Complaint. As it is Defendants’ burden to prove that qualified immunity applies
in the first instance, *see Harlow*, 457 U.S. at 812, their motion is properly denied on that basis.

1 *v. Creighton*, 483 U.S. 635, 639 (1987)). “‘Clearly established’ means that, at the time of the
2 officer’s conduct, the law was “‘sufficiently’ clear that every “reasonable official would
3 understand that what he is doing” is unlawful.” *District of Columbia v. Wesby*, 583 U.S. 48, 63
4 (2018) (quoting *Ashcroft v. al-Kidd*, 563 U.S. 731, 741 (2011)).

5 Despite multiple warnings from both OAG and ATF that their conduct was unlawful,
6 decades of Supreme Court precedent making application of cigarette laws to tribal entities clear,
7 and a Ninth Circuit case applying that clear precedent to California law in particular, Defendants
8 here claim that “it is far from clearly established that Azuma’s operations violate the state and
9 federal laws at issue.” Mot. 18. They are incorrect. As explained above, Plaintiffs have stated
10 valid claims under the PACT Act, the CCTA, and Civil RICO. The relevant law, spelled out in
11 statutes and resting upon decades of Supreme Court precedent, has been clearly defined, and
12 Defendants are not entitled to qualified immunity.

13 **B. The contours of state cigarette law applied to tribal entities has been**
14 **clearly established for decades**

15 As explained above, Defendants focus only on their conduct on the Alturas Indian
16 Rancheria and their customers’ land to argue in favor of *Bracker* balancing in an attempt to
17 muddy the relevant law. *See* Mot. 18–21. But they ignore the portions of their deliveries that take
18 place entirely off of Indian land, rendering *Bracker* inapplicable. It has been clearly established
19 since 1973 that Indians traveling outside their Indian country are subject to “nondiscriminatory
20 state law otherwise applicable to all citizens of the State,” *Mescalero*, 411 U.S. at 148–49, and
21 clearly established since 1994 that state cigarette laws apply to cigarettes en route to Indian
22 country, *Milhelm*, 512 U.S. at 67, 78. Indeed, the Ninth Circuit had no trouble applying that
23 clearly established law to affirm specifically that California’s “Directory Statute and California’s
24 licensing, recordkeeping, and reporting requirements” were properly applied to a tribal business
25 traveling off reservation to sell to Indians on other tribes’ land, *Big Sandy*, 1 F.4th at 728, after
26 the district court found the tribal business’s arguments to be an “attempt to retread old ground,”
27 *Big Sandy Rancheria Enters. v. Becerra*, 395 F. Supp. 3d at 1334; *see also Big Sandy*, 1 F.4th at
28 729 (“In these circumstances, the district court properly declined to balance federal, state, and

1 tribal interest under *Bracker*.”). Defendants’ attempt to resurrect those long since rejected
 2 arguments here does not change the fact that the relevant law is well-established.⁸ Defendants’
 3 business is clearly unlawful, and they are not entitled to qualified immunity under the state and
 4 federal laws aimed at such unlawful conduct.

5 **C. Defendants’ cigarette business is unlawful, and no tribal official in**
 6 **Defendants’ position could reasonably understand otherwise**

7 Beyond the clearly established law identified above, Defendants in particular could not
 8 reasonably understand their cigarette business was not unlawful. Rose has engaged in the
 9 unlawful retail sales of contraband cigarettes since at least 2009. Compl. ¶ 28. After notification
 10 from both OAG and the federal government that his tobacco operations were unlawful, the Shasta
 11 County Superior Court imposed hundreds of thousands of dollars in fines against Rose and
 12 enjoined him from selling cigarettes except to members of the Alturas Tribe on the Alturas
 13 Tribe’s land. *Id.* ¶¶ 29–33. As the California Court of Appeal recognized in affirming the
 14 judgment against Rose, his sales off of his tribe’s land made him “stand[] on the same footing as
 15 non-Indians for the purpose of determining whether the state can assert its civil/regulatory
 16 authority over him,” and thus California’s Directory Statute and cigarette tax applied. *People ex*
 17 *rel. Becerra v. Rose*, 16 Cal. App. 5th 317, 329 (2017). It beggars belief that someone held
 18 personally liable for violating these exact laws could reasonably understand Azuma’s sales not
 19 also to be unlawful. The same can be said of Phillip Del Rosa, who was also fully aware of that
 20 prior litigation. *See* Compl., ex. E, ECF No. 1-5, Statement of Decision, *People ex rel. Harris v.*
 21 *Rose*, Case No. 176689, ¶ 40 (Shasta Cnty. Super. Ct. Aug. 28, 2015) (“[Rose] and Phillip Del
 22 Rosa have elected not to authorize [Rose’s salary] payments pending the outcome of this
 23 matter.”). The only difference appears to be the two partnering to make those sales through
 24 Azuma in order to fraudulently exploit the Tribe’s sovereign immunity. *See* Compl. ¶¶ 24, 48.

25 Rose and Phillip Del Rosa undoubtedly should have been “expected to know that [their]
 26 conduct would violate” the law and “should [have been] made to hesitate.” *Harlow*, 457 U.S. at

27 ⁸ It is perhaps unsurprising that Defendants here raise the same arguments as Big Sandy
 28 did—at the time Big Sandy sourced its cigarettes from Azuma, *see Big Sandy*, 1 F.4th at 718 n.5,
 and the same law firm that represented Big Sandy in that action represents Defendants here.

1 819. Rather than hesitate, Rose and Phillip Del Rosa continued their conduct in the face of
2 warnings from OAG and ATF, listing on the PACT Act non-compliant list, and repeatedly
3 rejected attempts to be removed from that list. *See* Compl. ¶¶ 55–61. California accordingly
4 “ha[s] a cause of action” against them. *Harlow*, 457 U.S. 819.

5 **V. RULE 19 IS NO BAR TO PLAINTIFF’S CLAIMS**

6 Defendants ask the Court to dismiss “all the claims in this case that contend Azuma is
7 obliged to comply with California civil regulatory law or remit California taxes in connection
8 with its sales into the Tribal Retailers” for failure to join necessary and indispensable parties
9 under Rule 19. Mot. 25. It is not clear from this scattershot approach which claims Defendants
10 believe should be dismissed under Rule 19, but to the extent Defendants believe Plaintiff’s claims
11 require a determination of any third party’s rights, they misunderstand the underlying statutes.⁹

12 And, as an initial matter, none of Azuma’s customers have claimed an interest in the
13 litigation. *See United States v. Bowen*, 172 F.3d 682, 689 (9th Cir. 1999) (requiring, as a threshold
14 mater, “that the absent party *claim* a legally protected interest”). Plaintiff’s Rule 19 argument fails
15 to meet the first hurdle and is properly disregarded.

16 **A. PACT Act**

17 With respect to Plaintiff’s PACT Act claim, Defendants’ failure to make required reports
18 implicates no other party whatsoever and Rule 19 is clearly no bar. *See* Compl. ¶ 71. The
19 Complaint also seeks relief for both Defendants’ failure to abide by the PACT Act’s delivery
20 seller requirements, and the deliveries Defendants make on Azuma’s behalf despite Azuma’s
21 listing on the PACT Act non-compliant list. *See id.* ¶¶ 68–70, 72–73, 75. These claims, too,
22 address only Defendants’ conduct. Azuma is a delivery seller subject to the Act’s requirements,
23 Azuma is on the non-complaint list, and Plaintiff’s PACT Act claims are against Defendants’
24 violations. Defendants’ contention that the “[d]etermin[ation] whether [their customers] are
25 lawfully operating is an essential element” of Plaintiff’s PACT Act claims, Mot. 26, misreads the
26 statute.

27 ⁹ Defendants’ do not appear to argue Plaintiff’s CCTA or Civil RICO claims implicate
28 any third party’s rights. They have accordingly not met their burden under Rule 12(b)(7) and
Defendants’ motion should be denied as to those claims.

1 As to deliveries on behalf of an entity listed on the non-compliant list, Defendants point to
2 § 376a(e)(2)(A). But that section, listing three exceptions to its prohibition on deliveries on behalf
3 of those listed on the PACT Act non-compliant list, establishes three affirmative defenses, not
4 three “essential elements.” *See United States v. Carey*, 929 F.3d 1092, 1100–01 (9th Cir. 2019)
5 (“Where . . . the ‘statutory prohibition is broad and an exception is narrow, it is more probable
6 that the exception is an affirmative defense.’” (quoting *United States v. Gravenmeir*, 121 F.3d
7 526, 528 (9th Cir. 1997))). Defendants’ claim that their deliveries are to “person[s] lawfully
8 engaged in the business of manufacturing, distributing, or selling cigarettes,” 15 U.S.C.
9 § 376a(e)(2)(A)(ii), is Defendants’ burden to establish and does not implicate Rule 19(a)(1).

10 Similarly, all persons who “purchase cigarettes” are presumptively “consumers” under the
11 Act, 15 U.S.C. § 375(4)(A), subjecting Defendants’ to the PACT Act’s “delivery sales”
12 requirements, *id.* § 376a(a)–(d). Defendants once again bear the burden of proving the
13 exception—that their customers are “lawfully operating as a manufacturer, distributor,
14 wholesaler, or retailer of cigarettes,” *Id.* § 375(4)(B)—and Rule 19(a)(1) is again not implicated.

15 Moreover, Defendants have not and cannot meet either of those burdens. As explained
16 above, California can impose “minimal burdens” on tribal retailers, regardless of whether any of
17 those retailers’ sales are ultimately taxable, and arguments premised to the contrary need not be
18 credited. *Cf. Shermoen v. United States*, 982 F.2d 1312, 1318 (9th Cir. 1992) (rejecting that a
19 court should “find a party necessary based on patently frivolous claims”). Defendants’ failure to
20 establish they are entitled to an affirmative defense has no impact—practical or otherwise—on
21 any legally protectable interest of their customers and they are not necessary under Rule 19(a)(1).

22 Even assuming, *arguendo*, Azuma’s customers are necessary under Rule 19(a)(1), they are
23 not indispensable under Rule 19(b). As explained above, a determination of whether Defendants
24 have met their burden under § 376a(e)(2)(A)(ii) or § 375(4)(B) would result in no prejudice to
25 any third parties. *See Fed. R. Civ. P. 19(b)(1)*. Any potential prejudice could be eliminated by
26 making any order clear that it contains no determination of any third-party rights, but merely of
27 whether Defendants have met the burden of their affirmative defenses. *See Fed. R. Civ.*
28 *P. 19(b)(2)*. Additionally, any prejudice can be “minimized” even further if, as here, “the absent

1 party is adequately represented in the suit.” *Salt River Project Agric. Improvement & Power Dist.*
2 *v. Lee*, 672 F.3d 1176, 1180 (9th Cir. 2012) (quoting *Shermoen*, 982 F.2d at 1318). Given the
3 overlapping interests of Defendants and Azuma’s customers here, there is no indication that those
4 interests will be unrepresented here. Finally, a finding that Azuma’s customers are indispensable
5 parties could deprive the State of any venue to litigate the instant claim, *see* Fed. R. Civ.
6 P. 19(b)(4), severely undermining the purposes of that Act, *compare* 15 U.S.C. § 375(10), as
7 amended by the PACT Act, Pub. L. 111-154, 124 Stat. 1087 (2009) (including commerce to,
8 from, and through Indian country as “interstate commerce” requiring PACT Act reports), *with*
9 15 U.S.C. § 376 (1952) (requiring reports only for commerce “in interstate commerce”).

10 **B. Directory and Escrow Statutes**

11 As explained above, Defendants violate the Directory Statute when they transport cigarettes
12 from the Alturas Indian Rancheria to their customers. It is undisputed that these deliveries take
13 Defendants off of Indian land, and the Directory Statute is properly applied as soon as Defendants
14 step foot off of the Rancheria. *See Big Sandy*, 1 F.4th at 730. No third party rights are implicated.

15 Similarly, because of Defendants’ unlicensed status, their “sale,” “use,” or “consumption”
16 of untaxed cigarettes or tobacco products, is a taxable “distribution” under California law. Cal.
17 Rev. & Tax. Code §§ 30008–30009 (exempting from “use or consumption” only “the sale of the
18 cigarettes . . . or the keeping or retention thereof by a licensed distributor for the purpose of
19 sale”); *id.* § 30103 (“The taxes imposed by this part shall not apply to the sale of cigarettes . . . by
20 the manufacturer to a licensed distributor.”). Regardless of how many of Azuma’s cigarettes
21 would be taxable if Azuma were licensed, Azuma is currently unlicensed and thus all of the
22 cigarettes it distributes off-reservation are taxable regardless of their ultimate distributions. As
23 with Defendants’ Directory Statute violations, Defendants Escrow Statute violations implicate no
24 third party’s rights.

25 **CONCLUSION**

26 The Court should deny Defendants’ Motion to Dismiss, ECF No. 24.
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Respectfully submitted,

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